

# ONE STEP FORWARD C ON S U L T I N G





# ONE STEP FORWARD C

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### INTRODUCTION

One Step Forward Consulting Ltd is an international trading and consulting powerhouse in the Furniture, Kitchen Equipment, Food and Beverage sector. Our multicultural and multilingual team brings a unique, 360-degree perspective to the table, showcasing unparalleled expertise and innovative teamwork.

At OSF, we excel in strategically developing F&B departments. Our process begins with comprehensive market analysis and department organization, leading to the creation of strong, financially viable brand strategies.

We focus on assembling skilled teams and designing effective operational manuals and policies. The final step involves implementing strategies to boost productivity, sales, and marketing prowess, ensuring the brand's robust presence in the market. Through this streamlined approach, OSF is committed to setting new benchmarks in the F&B industry, blending creativity with corporate excellence.

### **OUR SERVICES**

### Unique F&B Concepts

We specialize in crafting bespoke Food and Beverage concepts that align perfectly with your vision and budget. Our approach is strategically designed to optimize business outcomes, with a keen focus on leveraging the unique advantages of your concept's location. We offer a comprehensive suite of services, encompassing everything from initial setup to start-up, culminating in streamlined management solutions. Trust us to transform your F&B aspirations into a thriving reality, with a package that promises excellence every step of the way.

#### THE DEVELOPMENT PROCESS

#### 1. F&B Conceptualization and Ideation

Brainstorming and developing the initial idea for the F&B concept, focusing on uniqueness and market appeal.



#### 2. Concept Viability Analysis

Conducting a detailed study to assess the feasibility and potential success of the F&B concept in the targeted market.



#### 3. Brand Recognition Enhancement

Strategies to increase awareness and positive perception of the F&B brand among potential customers.



#### 4. Design and Setup

Providing expert guidance on the physical layout, interior design, and initial setup of the F&B establishment.





#### 5. Policy and Procedure Documentation

Creating comprehensive manuals outlining standard operating procedures, policies, and best practices for the establishment.



#### **6. Culinary Innovation and Recipe Development**

Developing unique and appealing recipes that align with the brand identity and customer preferences.



#### 7. Comprehensive Staff Training Program

Offering thorough training to staff members to ensure high service standards and operational efficiency.



#### 8. Operational Strategy Execution

Implementing strategies for the smooth running of the establishment, including workflow management and quality control.



#### 9. Recruitment and Staffing Support

Assisting in the process of hiring qualified and suitable staff for various roles within the F&B establishment.



#### 10. Operational Procedure Rollout

Ensuring the consistent application of established procedures in daily operations to maintain quality and efficiency.



#### 11. Construction Oversight and Coordination

Monitoring and guiding the construction or renovation process of the site to meet the specifications and standards required for the F&B concept.



### **OUR SERVICES**

### Kitchen Equipment Supply

For icommercial cooking equipment, we focus on durability and performance, providing robust tools and machines that can withstand the rigors of busy commercial kitchens. Our selection is broad and inclusive, encompassing everything from basic utensils for everyday cooking to sophisticated machinery for large-scale food production. For domestic kitchens, we offer a range of user-friendly gadgets and tools that bring efficiency and joy to the cooking process, making meal preparation simpler and more enjoyable. All supplied products, whether for home or professional use, meet high standards of functionality and reliability.

...from commercial to domestic kitchens, we've got you covered.....



#### **TRUSTED BRANDS**



















Pizza, bakery and pastry equipment



#### **VALUE ADDITION**

In addition to the supply of kitchen equipment, we also provide the auxiliary services listed below;

#### 1. Customized Production Workflow Design

A comprehensive production workflow, aligning with the specific brand ethos and production philosophy of the client. This custom plan ensures seamless integration of kitchen operations, maximizing efficiency and consistency in culinary output.

#### 2. Integrated Mechanical and Electrical Planning (M.E.P)

Conduct an in-depth analysis and planning of mechanical and electrical systems, tailored to the unique requirements of the kitchen's equipment. This includes optimizing extraction systems, lighting solutions, and overall operational functionality, ensuring a high-performance, safe, and energy-efficient kitchen environment.

#### 3. Advanced 3D Kitchen Design and Layout Optimization

Develop a sophisticated 3D model of the kitchen layout, taking into account the specific location, spatial dynamics, and business objectives. This approach allows for a strategic placement of equipment and efficient use of space, enhancing both aesthetics and functionality.

#### 4. Comprehensive Production Operational Strategy

Provide a detailed operational manual, encompassing best practices and standard operating procedures for the entire production area. This document serves as a guide for maintaining high standards of operation, ensuring consistency and quality in kitchen performance.

### **OUR SERVICES**

## Furniture Supply

We offer a wide range of high-quality UAE and Italian made furniture. This service is meticulously tailored to cater to both commercial and domestic needs. Based of your style prefference, we supply Office Furniture, Conference room Furniture, Bedroom Units, Kitchen Units, Dining Room Units, Bathroom Units, Living Room Units and Overall Interior Design

MODERN SOLUTIONS UAE

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#### **VALUE ADDITION**

Our auxiliary services listed below are designed to provide an all encompassing, professional experience, ensuring excellence and satisfaction in every aspect of interior design and furnishing.

#### 1. Initial Conceptualization and Design Visualization

Our service begins with providing clients a preliminary sketch design. This initial visualization acts as a foundation for further refinements and adjustments, allowing clients to envision their space with professional guidance.



#### 2. Resource Research and Sourcing

Recognizing the global nature of the furniture industry, we engage in extensive research to identify the most suitable products. Our dedicated research team collaborates with leading global manufacturers, ensuring access to high-quality furniture at the most competitive prices.

#### 3. Tailored Procurement Process

Our procurement service is streamlined and client-centric. We handle the selection, acquisition, and delivery of the chosen furniture directly to the client's site, ensuring a seamless and efficient process.

#### 4. Comprehensive Interior Design Development

Beyond preliminary sketches, we offer complete architectural design services. This includes the finalization of the project's architectural blueprint, along with meticulous selection and placement of furniture, ensuring harmony between space and design elements.

#### 5. Site Preparation and Management

Our services extend to the physical preparation and oversight of the site. This includes meticulous planning and supervision of construction activities, ensuring that every aspect of the project aligns with the agreed-upon design and quality standards.

#### 6. Project Completion and Key Handover

We pride ourselves on our commitment to timely completion and perfection. Our service culminates in the handover of keys upon project completion, symbolizing our dedication to delivering a fully realized, impeccably finished project.



### OUR REFERENCES

Below are some highlighted clients from whom we have demonstrating our expertise:











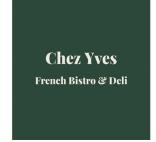














### OUR CONTACTS

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